



## What Will Schaefer Recognition Group Do For You?

My team uses a three step approach to achieve employee optimization:

### Step 1 – Evaluation and Recommendations

Our team will provide an assessment of your current recognition and incentive programs, as well as rate the morale and attitudes of your people. We'll use this information to develop a comprehensive Analysis and Recommendations report that will give us a good place to begin discussing how we can help your firm.

### Step 2 – Supervisor and Employee Training

If you like our recommendations, we would then introduce management training tools to help improve communications, engage employees, and set the stage for a more strategic approach to recognition. The types and amount of training will depend on the size, structure and current levels of employee engagement, as well as your time frame in establishing more complete solutions.

### Step 3 – Customized Recognition Solution

If you wish to take our business relationship to the next step, we'll propose an Umbrella Recognition Strategy that will orchestrate all of your recognition and incentive initiatives within a robust technology platform to minimize current costs, improve your results and use our customized reporting to prove it. Together our goal will be to turn current expenses into profits and share the good news with your CFO!

We look forward to helping you optimize your most important asset – people!

A handwritten signature in black ink, appearing to read 'John Schaefer'.

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*Making sure they know you care as much as you really do.*